



DENEL GROUP

Dear valued Bidder;

Below are Questions and Answers raised by potential bidders and responses from Denel.

QUESTION(S)	DENEL RESPONSE
<p>Please provide clarity on the below: maintenance costs, and any additional expenses.</p> <p>3. References and Case Studies: Request references and case studies from the vendor to validate their product's effectiveness and customer satisfaction.</p> <p>4. Roadmap and Updates: Inquire about the vendor's product roadmap, future updates.</p> <p>On page 19, of the bid document, do you require the service provider to submit the vendor reference letters or we should submit our own reference letters?</p>	<p>It is references from the vendors with clients names where their product has been successfully implemented and used. Reference letters from the client to confirm such installations will also be beneficial</p>
<p>Thank you for the invitation to Tender, therefore intending to respond.</p> <p>Please clarify the following points:-</p> <ol style="list-style-type: none">1. Electronic copy, please clarify how we should separate Price & Preferential points from the rest of the document.2. I couldn't find the tender on the Denel website, where are you publishing the responses to the Q&A.3. Please clarify SBD 4 , where do I find it on the pro forma.	<ul style="list-style-type: none">• Two envelope system, the response put in a separate file from the pricing• E-tender portal• SBD 4 is part of the tender document (Annexure D page 33)
<p>We would like to respond to your RFP : DG482/04/04/2024</p> <p>We have a partner in mind who may be a perfect fit. We will still oversee the entire project.</p>	<p>The logs and implementation must be done on Denel premises</p>



Please advise of on the data sovereignty aspect before we proceed. Would it be an issue if your logs ship into Europe?	
<p>Can you please clarify the following:</p> <ul style="list-style-type: none">- Does Denel prefer cloud or hybrid or on-premise?- Does Denel Microsoft? If yes, Is it on Premise or O365? Which type of Microsoft(E3 or E5) does denel use?- Is the requirements for a full SOC/Managed security service or a SIEM?	<p>-Just on-premise -Microsoft on-premise E3 -SIEM</p>
<p>May you please provide us with the clarification on the below in order for us to provide an accurate Quotation and Solution:</p> <ul style="list-style-type: none">• Will Denel Consider a Software based Solution, installed in a Virtualized environment or the Solution should be provided in a Hardware Platform?	<p>Software based or hardware solution as long as it is on-premise</p>
<p>Technical Question Can you please provide the following information.</p> <ol style="list-style-type: none">1. Does Denel want a dedicated Security Orchestration, Automation, and Response (SOAR) platform or should we integrate to the existing SOAR Platform?2. Please specify which EDR/Antivirus Solution is in use at Denel, do you want to replace this or use the existing EDR/Antivirus solution?3. How many licenses do you have for the existing EDR/Antivirus4. Does Denel have an existing Incident Response Policy, Incident Response Plan that will guide the incident response implementation?	<p>1.Denel does not currently have a SOAR platform, this will be new 2.Microsoft Defender, McAfee. Existing solutions will be used 3.About 1300 4.Currently not, we would need to create this</p>



<p>Thank you for the opportunity to respond to your above tender. We would like to submit the following questions please:</p> <ol style="list-style-type: none"> 1. Page 16, point 1 refers to ISS. We assume this is a typo and should be IIS. Please confirm. 2. Page 16, point 2: Please provide as much as possible information : <ol style="list-style-type: none"> a. Log formats b. Log locations (network folder? Cloud storage?) 3. Page 16, point 4: Which ticketing system integration is required? 4. Page 16, point 6: Do you have a current subscription to a TAXII-protocol data provider, or should our solution include a proposal? 5. Page 16, point 7: Please provide the audit record provider. Database? Log file? 6. Page 17, point 4: Is there any existing UEBA event log/monitor mechanism? What platforms should be supported? Web/Mobile/Desktop? 	<p>1.Yes it should be IIS</p> <p>2a.The format can can be in .xlsx, .pdf, .csv etc. The logs should also be of such a nature that the output can be customized</p> <p>2b.Network folder on-premise</p> <p>3.It should be possible to integrate it to any system that uses any common database; MySQL, MS SQL, PostGresSQL or ORACLE</p> <p>4.It can be included in the proposal</p> <p>5.The reports should at least be compliant to standard audit requirements (Denel is audited by the Auditor General of South Africa) and as such it should be able to archive these reports either the log files or info on a database. Reports should also be customizable</p> <p>6.There is no UEBA tool at the moment. Must be Web and Desktop based. Mobile will be an advantage</p>		
<p>As per tender document, to spec a FortiSIEM we do require the following:</p> <ul style="list-style-type: none"> • number of devices • events per second per device • type of devices, for example firewalls, endpoints, printers, etc. <p>Please indicate the devices and the quantity or fill the below:</p> <table border="1" data-bbox="193 1263 711 1317"> <tr> <td>Windows Domain Controller</td><td>0</td></tr> </table>	Windows Domain Controller	0	<p>This question has been address in Q&A Round 1</p>
Windows Domain Controller	0		



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Windows Application Server	0		
Windows Exchange Server Logs	0		
Windows IIS Web Server	0		
Windows DNS Server	0		
Windows DHCP Server	0		
Windows Database Server	0		
Linux Application Server	0		
Linux Email Server	0		
Linux (Apache) Web Server	0		
Linux DNS Server	0		
Linux DHCP Server	0		
Linux Database Server	0		
Other FSM agent features eg FIM	0		
VMWare ESX Host	0		
AV Manager / Vulnerability Scanner	0		
Load Balancer/Web FW	0		
WLAN Controller	0		
Next Gen Firewall - Large	0		
Next Gen Firewall - Medium	0		



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Next Gen Firewall - Small	0		
Firewall - Large	0		
Firewall - Medium	0		
Firewall - Small	0		
Network IDS/IPS - Large	0		
Network IDS/IPS - Medium	0		
Network IDS/IPS - Small	0		
Web App Firewall - Large	0		
Web App Firewall - Medium	0		
Web App Firewall - Small	0		
Web Proxy	0		
Network Switch Netflow enabled	0		
Network Switch	0		
Network Router	0		
VPN (if not on FW)	0		
Antispam/eMail GW	0		
<custom-device>	0		
<custom-device>	0		
<custom-device>	0		



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<custom-device>	0		
AV on Server or Endpoint	0		